

CORE SERVICES

- Customer Support
 Lead Qualification and
 Management
 Appointment Setting and
 Calendar Management
- Property Management
 Tenant and Resident
 Support
 Assistance
 After-Sales Support
 Multilingual Support
 Concierge Services
- Marketing and Sales Support Survey and Feedback Collection



INDUSTRY EXPERIENCE:

REAL ESTATE

KM² Solutions offers a comprehensive suite of services tailored specifically for Real Estate companies. These services cover all aspects of client interaction, from support to management, ensuring a seamless and efficient customer experience.

CORE SERVICES INCLUDE:



Customer Support

KM² handles inquiries about property listings, availability, pricing, and more. KM² can assist with lead qualification, managing the sales funnel, and setting up appointments for property viewings, open houses, and other meetings, ensuring seamless scheduling and communication between clients and agents.



Property Management

KM² handles tenant and resident support, including addressing queries, processing maintenance requests, and coordinating services. After-sales support can assist with ongoing needs such as document processing and lease management. Additionally, multilingual support capabilities allow companies to cater to a diverse clientele.



Marketing & Sales Support

KM² contributes to marketing and sales by supporting email campaigns, conducting follow-ups, and collecting valuable data and feedback through electronic surveys.

By partnering with KM² Solutions, Real Estate companies can concentrate on their core business activities, knowing that their clients receive responsive and comprehensive support. This strategic outsourcing allows you to maximize your resources and focus on what you do best.

KM² Solutions (KM2 Solutions) operates contact centers throughout the Caribbean and Latin America. The company provides clients with a host of different solutions including customer care, receivables management, technical support, sales and marketing, data analytics, and back-office processing. KM² Solutions maintains PCI DSS compliance, completes a SOC 2 audit annually, and has a Compliance Management System that meets the FDIC standards.



مادينها المارينية